



Spain:

Macroeconomic and financial outlook

CaixaBank Research

November 2021

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Activity

- ▶ **GDP grew 2.0% qoq in Q3 2021 (2.7% yoy).** This figure has surprised analysts given the favorable performance in employment (+3.4% qoq) and consumption indicators (such as debit/credit card payments) and is likely to be revised upward down the road. Consumption in the national accounts declined by 0.5% qoq. Exports improved by 6.4% qoq reflecting the recovery of international tourism from very low levels. GDP remains 6.6% below the pre-crisis level of Q4 2019. In contrast, employment, net of furloughed workers has practically recovered pre-crisis levels and confidence indicators remain high from a historical perspective.
- ▶ **The pace of recovery is likely to moderate in Q4 as a result of high electricity and oil prices, bottlenecks in manufacturing and delays in the implementation of NGEU projects.** We are in the process of revising our forecast figures but average GDP growth in 2021 is now likely to remain below 5.0% unless Q2/Q3 figures are revised.
- ▶ **Contagion rates in Spain remain subdued.** 14-day cumulative incidence in Spain remains close to 50 cases per 100k inhabitants, well below the 250 extreme risk threshold, and pressure on the health system is low. 78% of the population has been fully vaccinated (99% for those aged 65 and above).
- ▶ **Inflation has increased with a significant contribution from electricity prices.** Headline inflation reached 5.5% in October, but underlying inflation picked up more moderately, to 1.4%. While inflation is poised to post high readings in the coming months, inflationary pressures are expected to diminish in 2022-

Banking sector

- ▶ **Credit risks in the banking system remain contained.** The NPL ratio stood at 4.43% in August, 39 bps below the pre-covid level of February 2020. The NPL ratio for loans under expired moratoria reached 6.4% in 2Q21, while the percentage in Stage 2 (22.7%) was similar to the December-20 levels. NPLs for guaranteed loans remained below 2% helped by grace periods for amortization that will not expire until 2022, when the economic recovery is expected to be well under way. In terms of new lending, there has been a strong rebound of activity in mortgages (exceeding pre-covid levels) while consumer loans are lagging due to the strong savings generated during the pandemic.

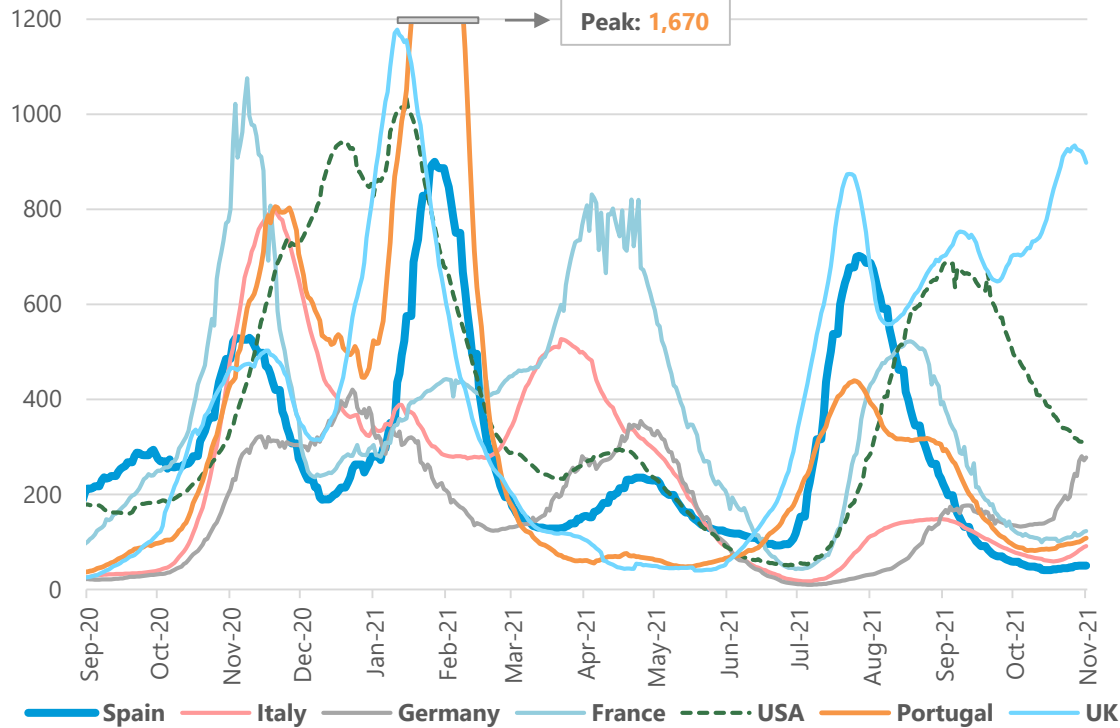
Policy

- ▶ **Domestic restrictions have mostly been removed.** Regional governments are responsible for tightening or easing restrictions.
- ▶ **The policy response is offering significant support to the economy** with a portfolio of direct measures, tax deferrals and public guarantees. Furlough schemes (which have been extended, under different conditions, until the 28th of February) have been very effective in cushioning the shock. The government also approved last March an aid package of c.1.0% of GDP for the most affected sectors encompassing direct transfers and other solvency support mechanisms (debt restructuring and capital injections).
- ▶ **The government funding needs should be covered without difficulties,** helped by ECB purchases, plenty of liquidity available and low interest rates. Public debt stands at c.120% of GDP (30pp in the hands of the ECB).
- ▶ **The Government has started delivering on the Recovery and Resilience plan** albeit at a slower pace than expected. A new disbursement of funds (10bn) from the European Commission is expected later this year (based on milestones achieved by June-21) and bringing total disbursements this year to 19bn. The upcoming labor market and pension reforms are critical milestones ahead.

Contagion rates in Spain remain subdued

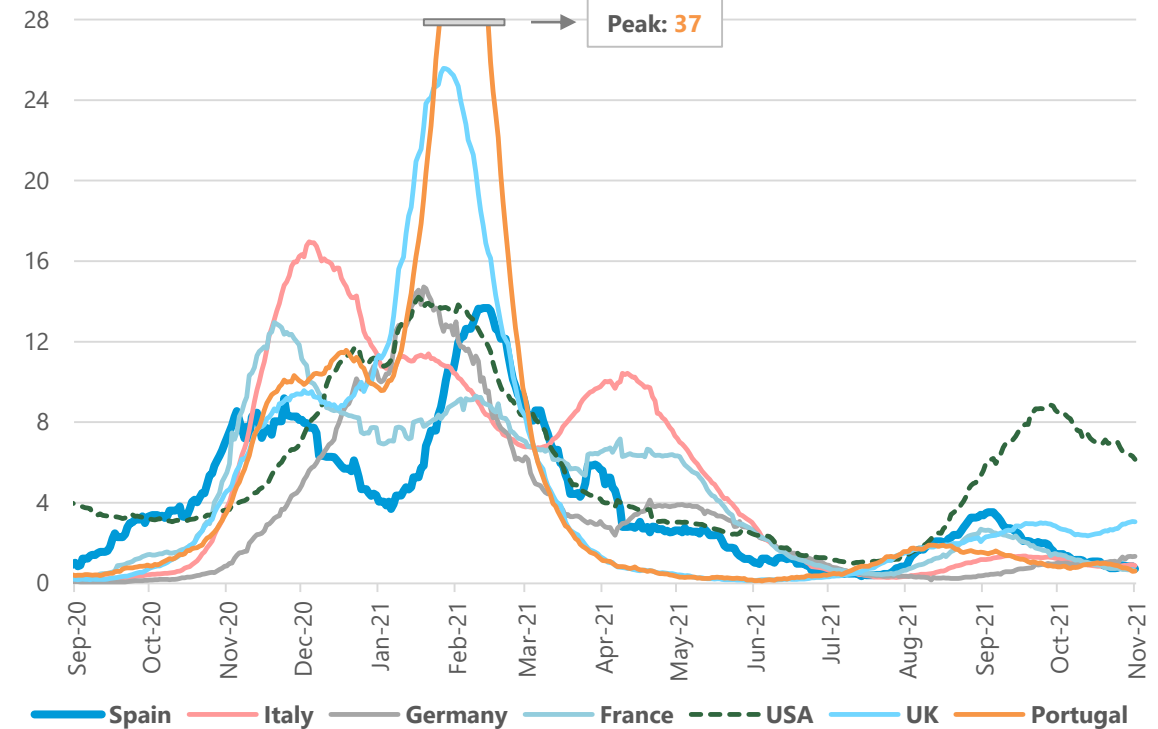
COVID-19 cumulative incidence

Infections per 100k inhabitants accumulated in 14-day



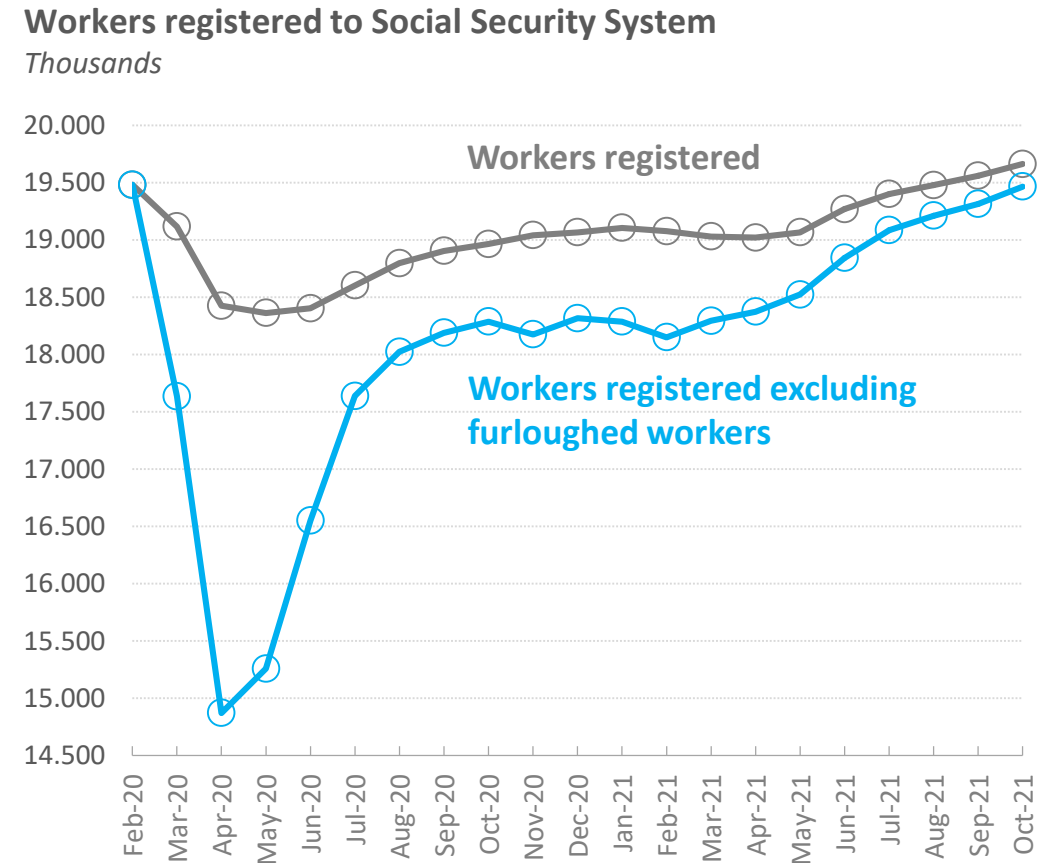
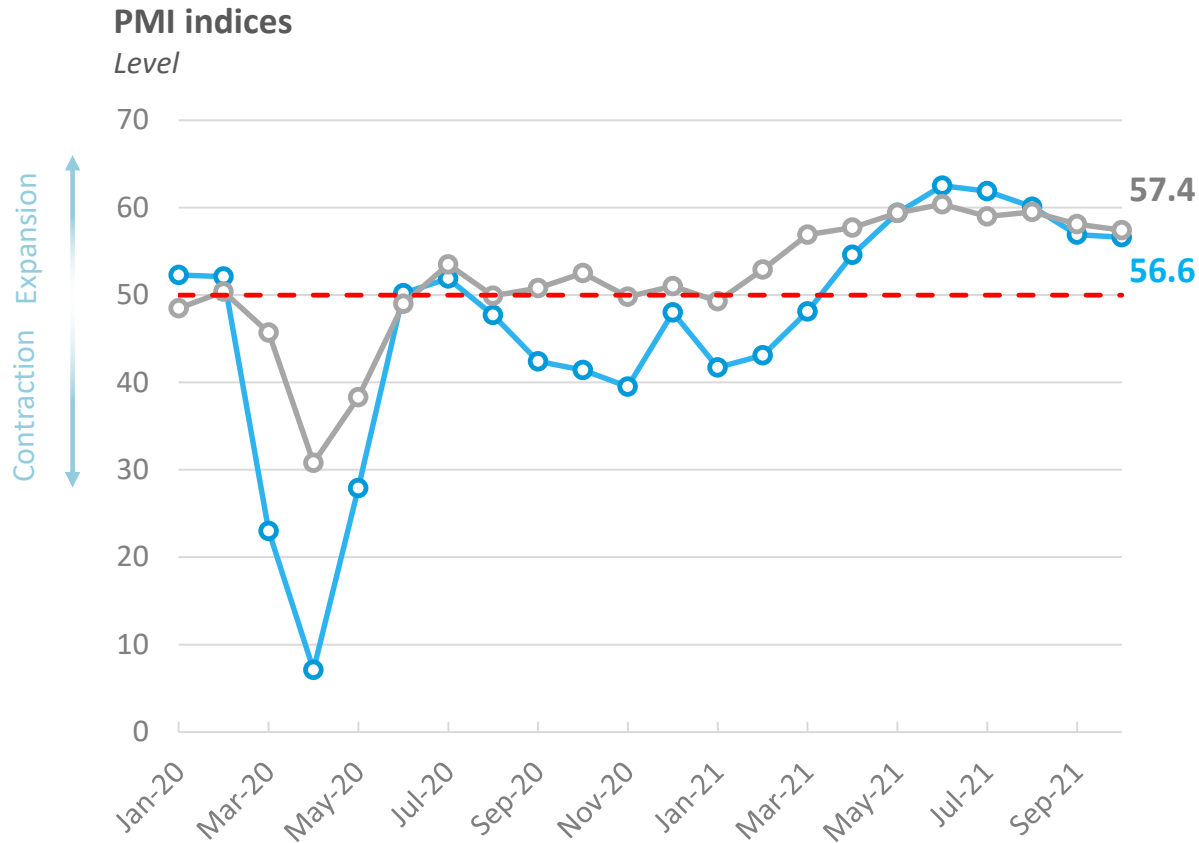
Deaths caused by COVID-19

Deaths per 100k inhabitants accumulated in 14-day



- ▶ **The drop in temperatures is causing increases in contagions in Germany and the UK, but the number of severe cases remains moderated.** The Delta variant is very contagious among partially vaccinated people (effectiveness against contagion of AstraZeneca's first dose is 33% and Pfizer's is 50%) and relatively contagious even among fully vaccinated people. Nevertheless, the vaccine is still very effective to prevent severe cases even after only one dose (AstraZeneca's first dose avoids 71% of severe cases and Pfizer's 94%).
- ▶ **14-day cumulative incidence in Spain remains close to 50 cases per 100k inhabitants**, well below the 250 extreme risk threshold. Pressure on the health system is low in almost all regions (4% of ICU beds are occupied by COVID-19 patients in Spain).
- ▶ **In Spain, 78% of the total population and 99% of the population over 65 are fully vaccinated.** The Government approved a third dose of the vaccine (Pfizer and Moderna) to population over 70.

Peak growth is behind us, but the pace of recovery remains elevated

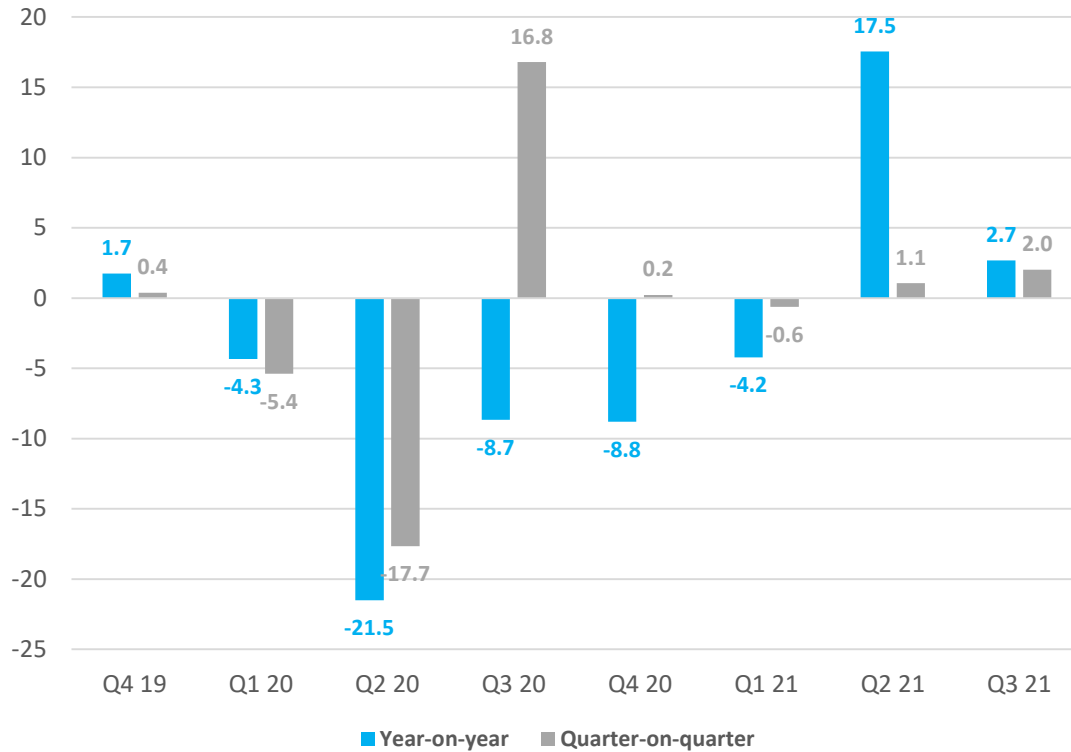


- ▶ **Employment recovers pre-pandemic levels.** In October, employment added 102k workers in seasonally adjusted terms and workers in a furlough scheme declined by 48k (198k left). As a result, employment, net of furloughed workers has practically recovered pre-crisis levels (-0,1% relative to February 2019).
- ▶ **Confidence indicators remain elevated.** Both the manufacturing and services PMI remained well above the no-change threshold (50 points), at 57.4 and 56.6 points, respectively. Both readings are high from a historical perspective and suggest the pace of recovery going into Q4 2021 remains elevated. Nevertheless, and particularly within the manufacturing sector, the PMI data unveils heightened concerns regarding mounting input price pressures as a result of disruptions in global supply chains.

The rate of recovery in Q3 was slightly disappointing

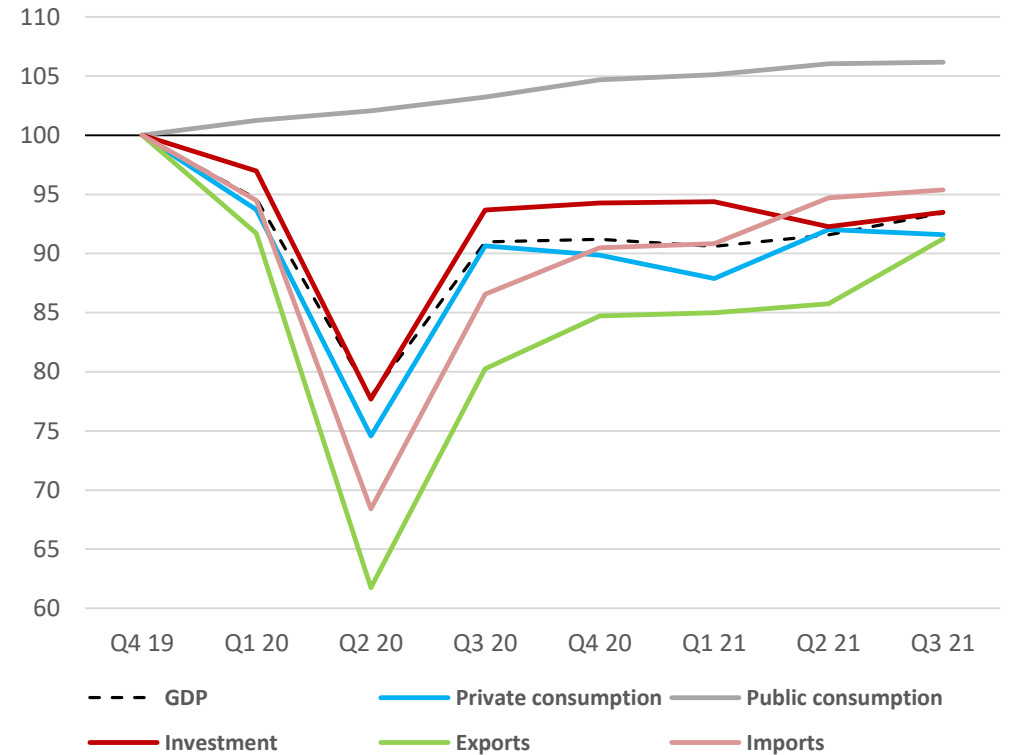
Quarterly GDP growth

Percentage change (%)



Components of GDP

Index (Q4 2019 = 100)

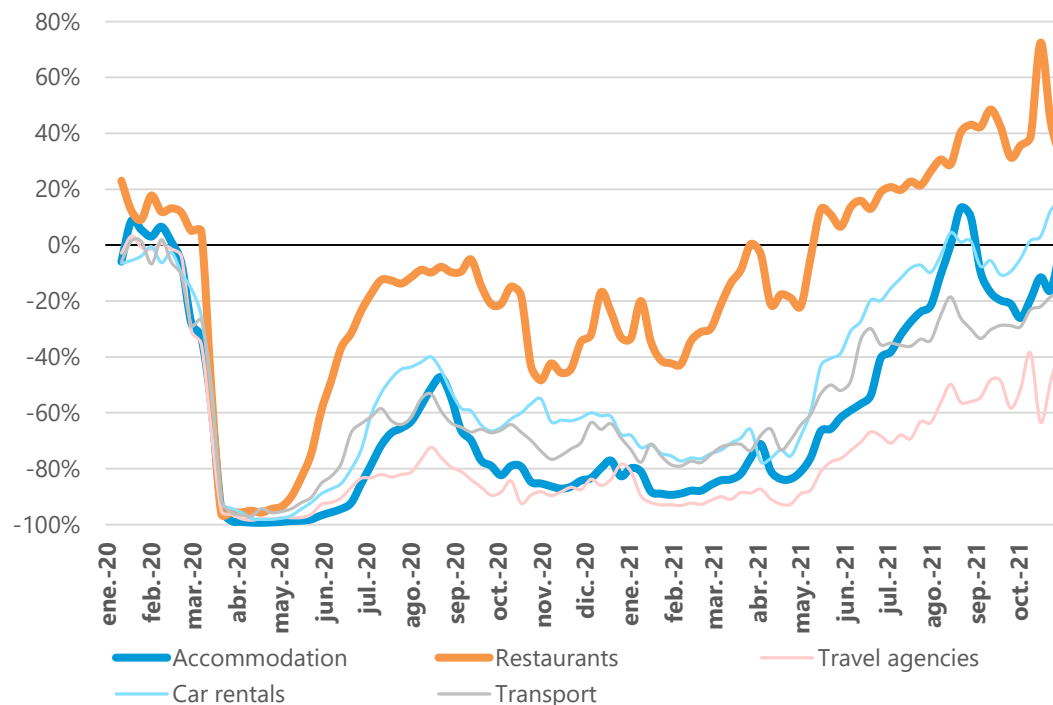


- ▶ **GDP grew 2.0% qoq in Q3 2021 (2.7% yoy)**, a rate above that of the previous quarter (1.1%) but below expectations. Considering the favorable performance of employment during Q3 (+3.4% qoq growth of employment, net of furloughed workers), consumption growth disappointed, with a 0.5% qoq decline, while exports posted a whopping 6.4% qoq growth rate. This latter figure most likely reflects the recovery of the tourist sector during the summer season. Overall, net trade contributed 1.8 percentage points to qoq growth while domestic demand, 0.2. Following this release, GDP remains 6.6% below the pre-crisis level of Q4 2019.
- ▶ **The pace of recovery is likely to moderate in Q4 as a result of high electricity and oil prices, bottlenecks in manufacturing and delays in the implementation of NGEU projects.** We are in the process of revising our forecast figures but average GDP growth in 2021 is now likely to remain below 5.0% unless Q2/Q3 figures are revised.

The tourist sector springs back to life during the summer season

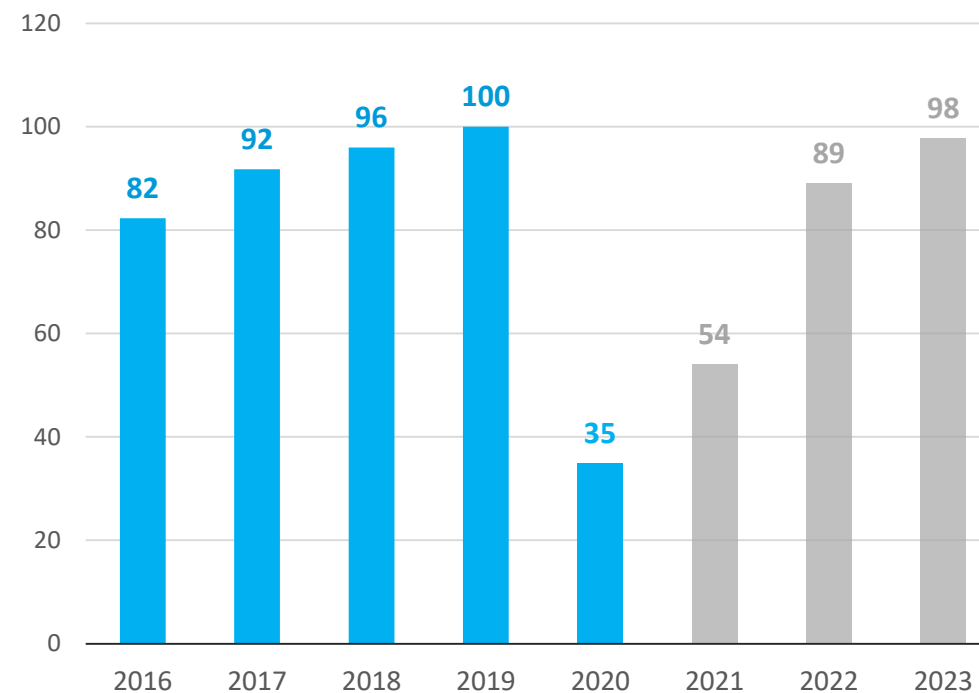
Card activity (point of sale) in tourism related businesses

Change with respect to the same week of 2019 (%)



Tourism GDP forecasts

Index (2019 = 100)

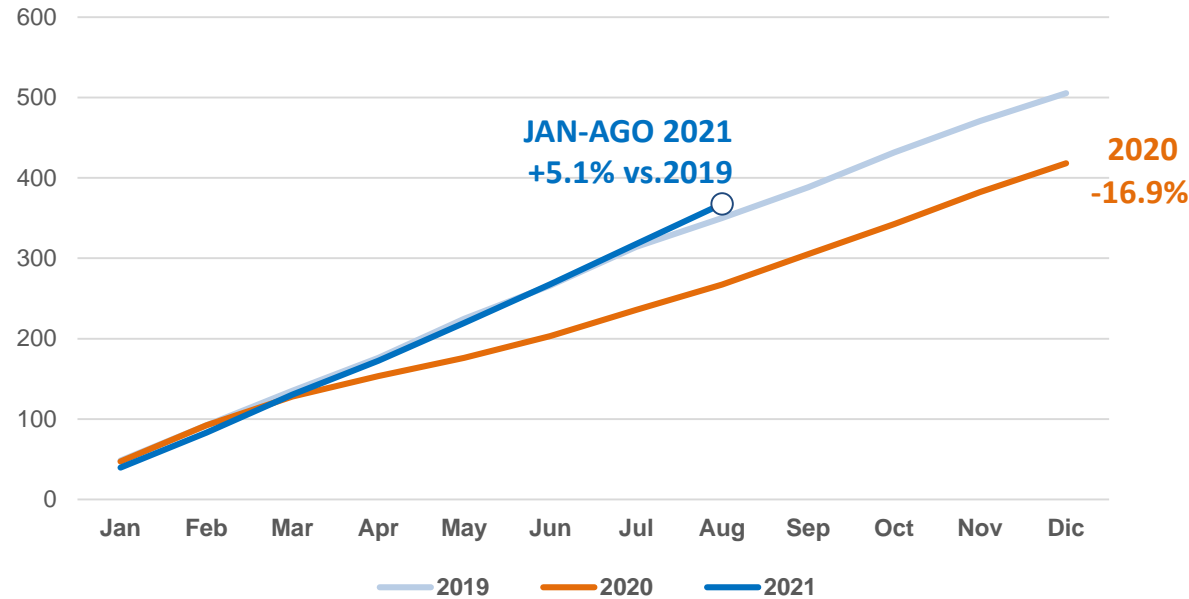


- ▶ **The recovery in tourism activity resumed in October:** CaixaBank internal data shows that expenditure on tourism related activities picked up in October, after the slight moderation observed in September. Monthly credit card expenditure in accommodation (hotels and similar) was only 12% below October 2019. Foreign card expenditure in accommodation improved significantly and reached a level 23% below the same period of 2019 (-37% in September), while Spanish credit card payments were 16% above the 2019 reference. In the coming months, tourism activity is expected to improve as international mobility recovers.
- ▶ **Tourism GDP is expected to increase by around 55% in 2021 (54% of 2019 level)** as a result of a significant improvement in tourism activity in the second half of the year. For 2022, we expect a further recovery of international mobility and a consolidation of domestic tourism. Thus, we forecast tourism GDP to reach 89% of 2019 level.
- ▶ **Fundamentals remain strong in spite of the current shock.** The Spanish tourism industry is one of the most competitive worldwide and its recovery will continue as vaccines become more widespread and international mobility flows normalize. We expect tourism activity to recover pre-pandemic levels at the end of 2023.

The real estate sector: recovery underway

Housing sales

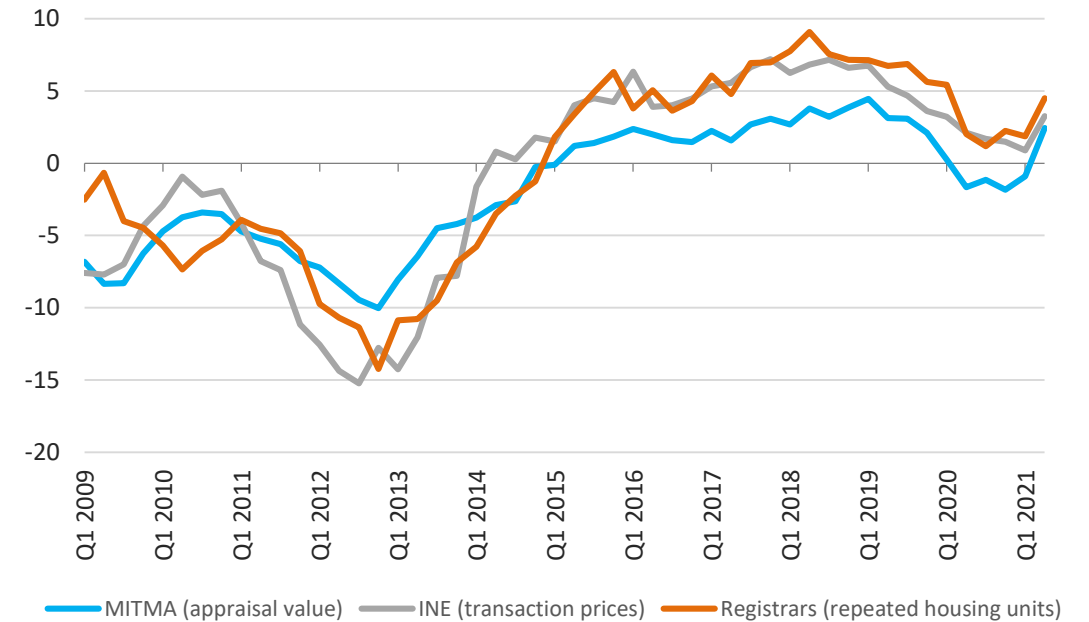
(Thousand, cumulative over the year)



Source: Eurostat.

Housing prices

Year on year (%)

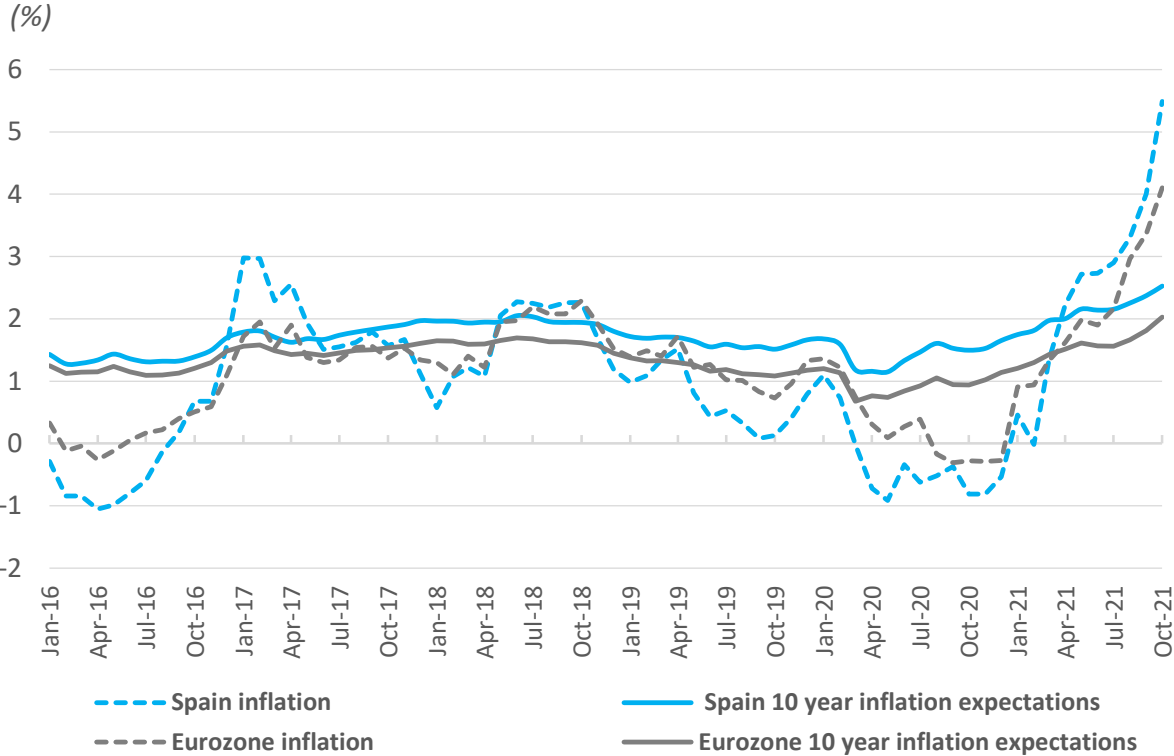


Source: INE, Ministry of Public Works, Association of Registrars.

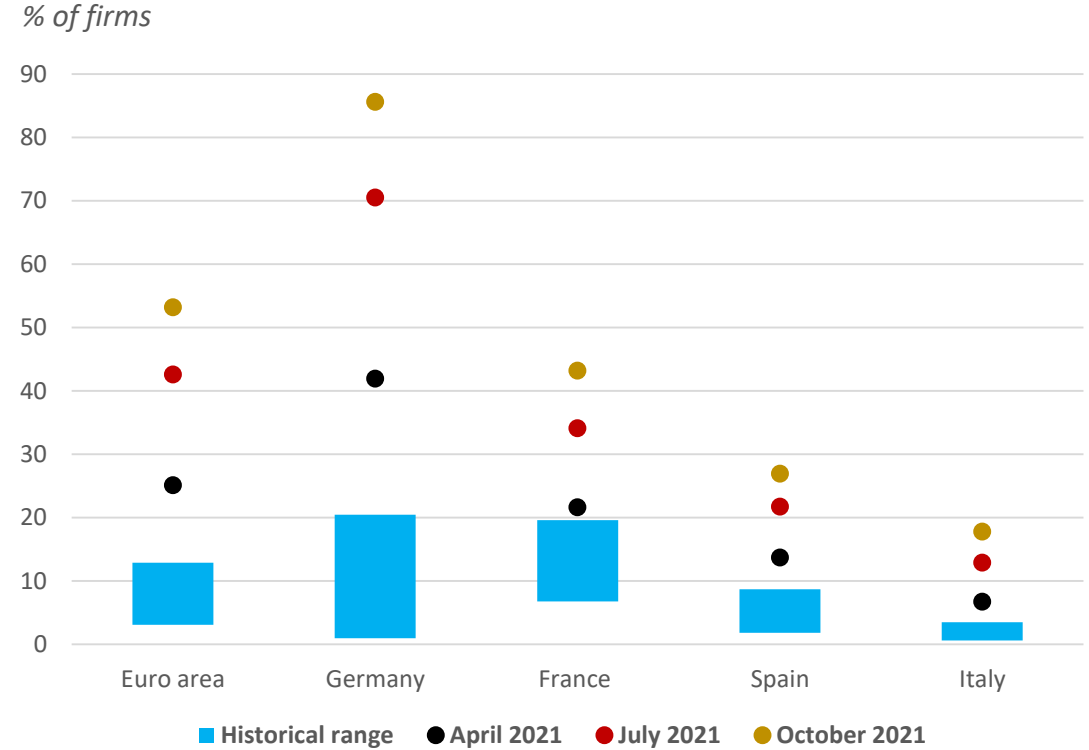
- ▶ **The steady performance of the real estate market has been a surprise during the COVID-19 crisis.**
- ▶ Real estate prices experienced a mild downward adjustment in 2020 but are currently exhibiting an upward trend (Q2 2021: +2.4% yoy appraisal value, +3.3% yoy transaction prices, +4.5% yoy registrars' index based on transactions on the same housing units). We project an **uptick on real estate prices in the next few quarters** because of a temporary decoupling of demand (fast recovery) and supply (slowly catching-up):
 - ▶ **On the one hand, housing sales have recovered quite swiftly**, after experiencing a sharp decline in 2020 (-16.9%). In Jan.-Ago. 2021, housing sales increased by 5.1% compared to Jan.-Ago. 2019. New housing sales are increasing at a faster pace (+16.9% in Jan.- Ago. 2021 vs. Jan.- Ago. 2019) than sales of existing housing (2.4%). We expect housing demand to remain strong in the coming months, although it may decelerate slightly because of the vanishing effect of pent-up demand.
 - ▶ **On the other hand, building permits are recovering at a slow pace** due to the presence of bottlenecks (labor shortage in several specialized jobs, price increase of raw materials) and uncertainty (evolution of the pandemic, speed of economic recovery, regulatory changes). We project building permits to reach ~95k and ~100k in 2021 and 2022, respectively, compared with 86k in 2020 and 106k in 2019.
- ▶ **The fundamentals of the Spanish real estate market are solid** (no excess supply or indebtedness from households or real estate developers) and residential investment as a percentage of GDP is well below the previous cycle (5.6% of GDP in Q2 2021 compared to 11.8% of GDP in 2006).

Inflation has increased on the back of electricity prices

Headline inflation and long-term inflation expectations



Factors limiting production: shortage of materials and/or equipment



- ▶ **Inflation dynamics in Spain have been mainly driven by energy prices over 2021**, an effect likely to be sustained into Q1 2022. This particularly reflects the strong pressure exerted by electricity prices since March (wholesale prices surpassed 200€/MWh in October, vs. a pre-pandemic level of 50€/MWh) despite governments measures. This month's headline inflation reached historical levels (5.5%) although core inflation remains well below the headline rate (1.4%).
- ▶ **Supply bottlenecks are likely to put further pressure on prices.** Firms are likely to pass on to the consumers increased production costs triggered by disruptions in global supply chains. A range of factors are at the root of such disruptions, including, among others, a faster recovery of global demand than supply and pandemic related disruptions in South-East Asia.
- ▶ **The spike in inflation is likely to prove temporary:** i) energy prices should fall substantially in 2022 (as winter demand pressures vanish and natural gas reserves in Europe are replenished), although are not likely to revert to pre-pandemic levels (given the increased demand from Asian countries and cost of CO2 emissions); ii) production disruptions and supply bottlenecks are expected to subside next year (**the risk** is that these persist and cause substantial second-round effects on core inflation).
- ▶ **Inflation expectations remain anchored around target.** Despite the strong upswing in inflation in 2021, ten-year ahead inflation expectations remain close to their long-term 2% target both in Europe and Spain.

The 2022 Government budget Plan: strong increase in revenues and spending from pre-pandemic levels

Government's draft budgetary plan 2022 (excluding NGEU)

Key elements	% GDP 2019	% GDP 2022	2020-2021 change (EUR billions)	2019-2022 change (EUR billions)	2019-2022 growth rate (%)
Total revenue	39.2	39.8	23.1	34.5	7.1
Indirect taxes (VAT,...)	11.5	11.3	10.0	5.2	3.7
Taxes on income and wealth	10.4	11.1	4.7	16.3	12.6
Social contributions	12.9	13.2	7.6	12.6	7.9
Total spending	42.1	44.7	-13.0	63.0	12.0
Worker salaries	10.8	11.4	3.3	15.1	11.3
Social transfers (excl. unemployment)	16.9	18.1	7.8	27.1	12.9
Unemployment schemes	1.5	1.8	-6.6	4.9	26.5
Interest payments	2.3	2.0	0.9	-2.4	-8.3
Balance	-2.9	-5.0	+36.1	-28.6	...

Note: Projections incorporating the macroeconomic impact of the NGEU plan.

Revenue

- ▶ The Government expects revenues will reach 39.8% of GDP in 2022 (39.2% in 2019). In nominal terms, it entails an increase of €34.5bn with respect to 2019. By categories, we highlight the increase, relative to 2019, of taxes on income and wealth (+€16.3bn) and social contributions (+€12.6bn).
- ▶ Revenues will increase by 7.1% vs 2019 and 4.6% vs 2021. Growth in revenues come from GDP economic growth (Government GDP forecasts are optimistic: 6.5% in 2021 and 7.0% in 2022).

Spending (excl. NGEU)

- ▶ Expenditure is forecast to reach 44.7% of GDP in 2022 (42.1% in 2019). Increase of €63bn with respect to 2019.
- ▶ Strong increase in structural spending w.r.t. 2019: salaries (+€15.1bn), pensions, minimum vital income and other social transfers excl. unemployment (+€27.1bn). The two items combined are equivalent to 3.4% of 2019 GDP.
- ▶ Reduction of total expenditure of €13bn w.r.t. 2021 (ERTE phase-out, lower transfers to CC.AA, one-off 2021 AP-7...).
- ▶ Decline in interests' payments (thanks to the reduction of interest rates).

Assessment

- ▶ The Government public deficit target of 5.0% in 2022 seems reasonable but the lack of measures to tackle structural spending is a cause of concern.

NGEU funds: updates and what is in the pipeline for Spain

Running projects

- ▶ **Mobility:** Low emissions zones and renovation urban transport (€1bn allocated to autonomous regions), specially in cities of more than 50,000 inhabitants. PERTE to produce a 100% Spanish connected electric vehicle (€4.3bn public spending, €24bn in total).
- ▶ **Real estate:** Housing renovations 510,000 homes (2021-23 €3.4bn) with subsidies between 40% and 80% of total renovation costs conditional on the energy savings of the renovation. Transfer of €1.15bn to autonomous regions already activated
- ▶ **Digitalisation:** Next Tech Fund (€2bn) to increase start-up size in disruptive technologies.
- ▶ **Education:** Digitalisation of education and universities (€1bn) and Strategic Plan to foster vocational training (€0.3bn).

Investments at initial stages

- ▶ **PERTES:** 1) modernisation of agro-food sector (€1bn) and 2) Spanish language in AI.
- ▶ **Digitalisation 2021-2023:** Foster digital connectivity and universalise high-speed broadband (transfer recently approved of €0.36bn to autonomous regions) and improve digital skills (€0.14bn for autonomous regions).
- ▶ **Green transition:** renewal energy deployment, renewable hydrogen and sustainable transportation.

Recent reforms (anteproyectos de ley)

- ▶ **Pensions:** Pension annual increase linked to CPI and incentives to delay retirement age.
- ▶ **Business creation:** Possibility of forming a Limited Liability Company with a social capital of just €1, eliminating the former legal minimum of €3,000.
- ▶ **Insolvency law:** debt relief is facilitated and transposition of the European normative.
- ▶ **Housing law:** fiscal incentives for small property owners if they reduce rental prices and possibility of capping rental prices in tightened areas for *grandes tenedores*.

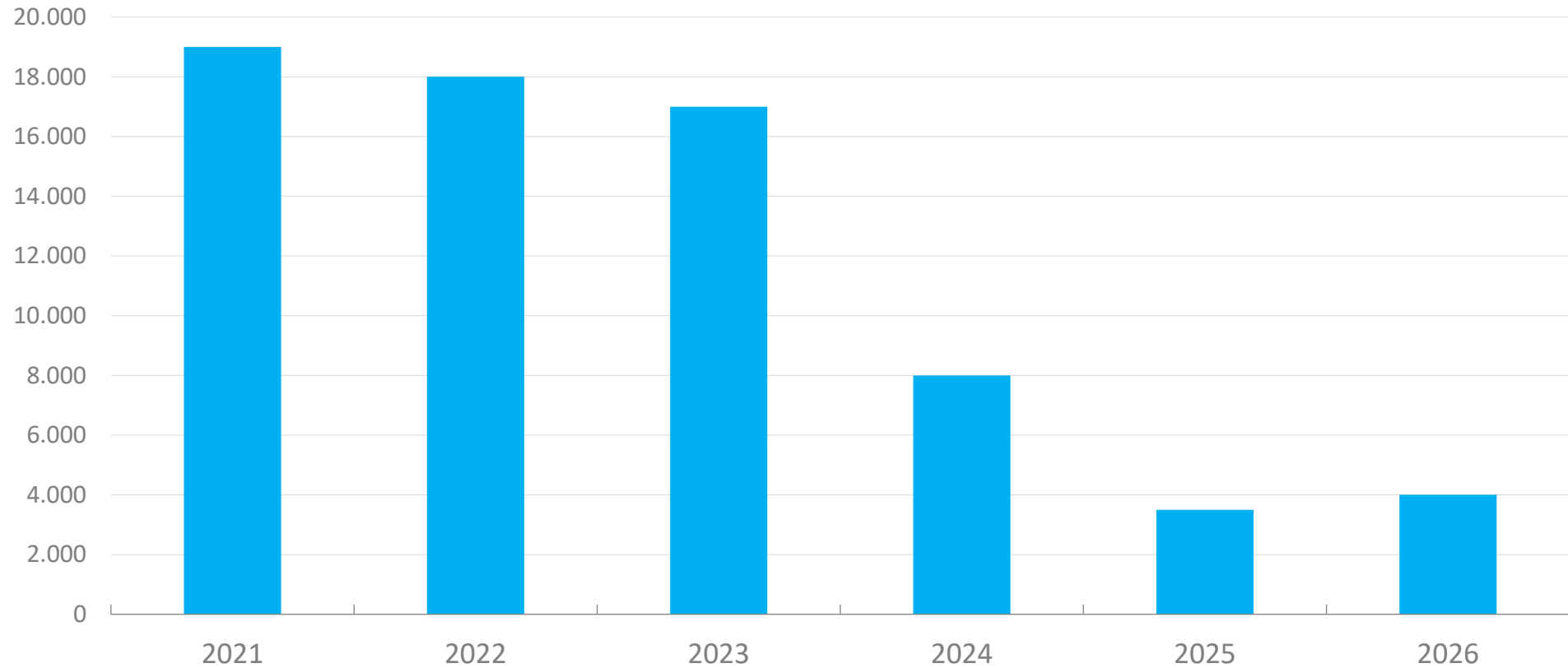
Key reforms on the horizon

- ▶ **Labour market:** Simplification of labour contracts and how to finance a new permanent mechanism of labor adjustment (structural ERTE) to reduce duality (both in **Q4 2021**). Key reform which should reduce seasonality without eroding competitiveness of Spanish firms.
- ▶ **Pensions:** Promotion of workplace pension schemes through the creation by the Administration of pension funds open to all companies and workers (**Q2 2022**). The proposal contemplates a commission cap of 0.5% (0.4% for the management company and 0.1% for the depositing entity).

Expected calendar of European NGEU disbursements

European NGEU disbursements

(millions of euros)



Total: €69.5bn (~5.6 of 2019 GDP)
of non-refundable transfers.

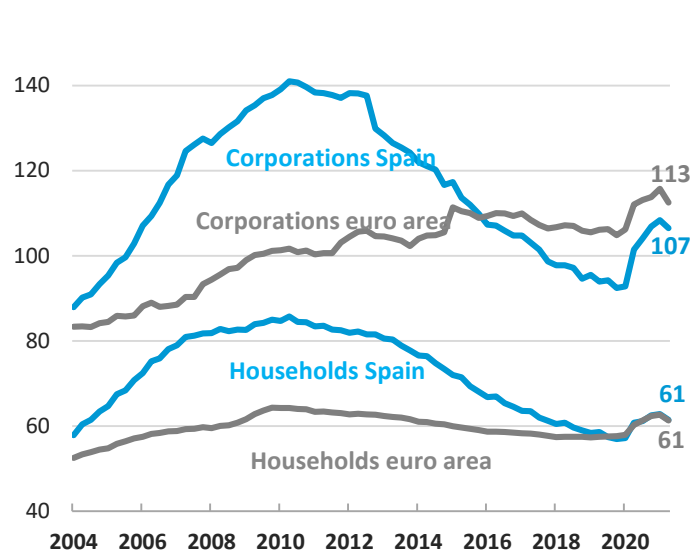
Already received
€9.0bn.

Next disbursement:
€10bn. expected dec-21

The Spanish banking system: Economic recovery softens Covid-related concerns (1)

Gross private debt

% of GDP, non consolidated debt.



Note: latest available data Jun-21
Source: ECB, Eurostat

Private domestic credit

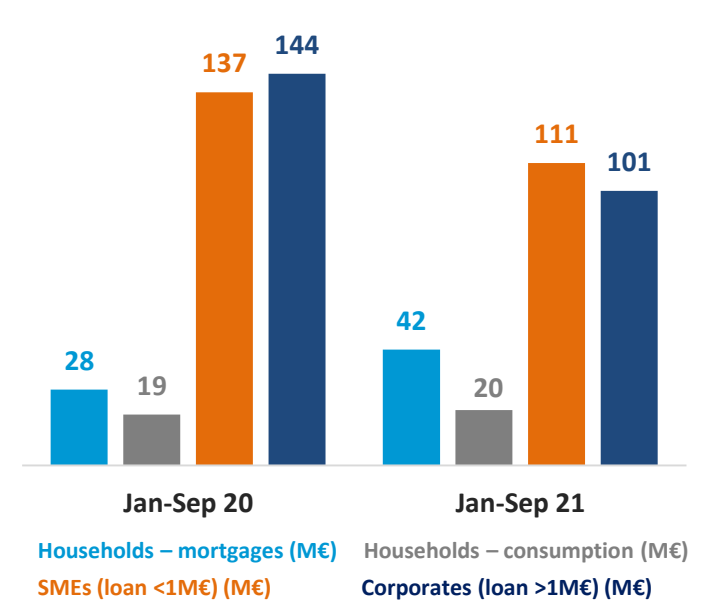
Year on year (%)

	Dec-20	Sep-21 (latest)	2021 (forecast)
	% yoy	% yoy	% yoy
Total credit	2,5%	-0,6%	0,4%
Households	-1,2%	0,2%	0,6%
Housing mortgages	-1,3%	0,6%	0,8%
Other purposes	-0,8%	-0,9%	-0,1%
Of which consumption	-2,6%	0,7%	0,5%
Businesses	8,2%	-1,9%	0,0%
Non-real estate developers ¹	12,2%	-0,8%	-
Real estate developers ¹	-5,3%	-4,3%	-

Note: (1) latest available data Jun-21
Source: Bank of Spain

New lending activity by sector

Bn euros

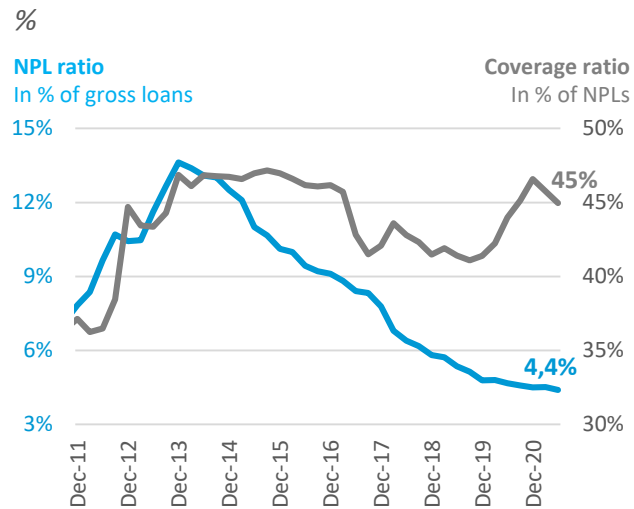


Source: Bank of Spain

- ▶ **Corporate debt levels** remain below euro area averages despite the strong pick-up in credit in 2020. Both **household and corporate debt** ratios have fallen compared to Q1 thanks to the GDP rebound with economic recovery although they remain above pre-pandemic level. We expect a process of gradual deleveraging after the covid crisis.
- ▶ **New mortgage production** suffered a sharp contraction during the lockdowns of March-May 2020 but has rebounded strongly since and surpassed pre-covid levels, helped by pent-up demand.
- ▶ **New lending for consumption** remains below pre-covid levels due to the high savings generated during the pandemic and the postponement of some consumption decisions until the availability of NGEU funds
- ▶ **New lending to corporates spiked in March-June 2020** but demand has now declined. We expect it to recover with the impact of NGEU funds although its take-off is being delayed

The Spanish banking system: Economic recovery softens Covid-related concerns (2)

NPLs and coverage ratios¹



Non expired moratoria²

1.1% of loans to households
1.3% of loans to NFC

Cost of risk³

0.9% in 2020
0.7% in 3Q21

Note: (1) latest available data Jun-21. (2) Based on EBA data as of Jun-21. (3) Spanish business. Accumulated 12 months based on the average of the 6 largest institutions.

Source: Bank of Spain and Bank's financial statements.

Banks' profitability

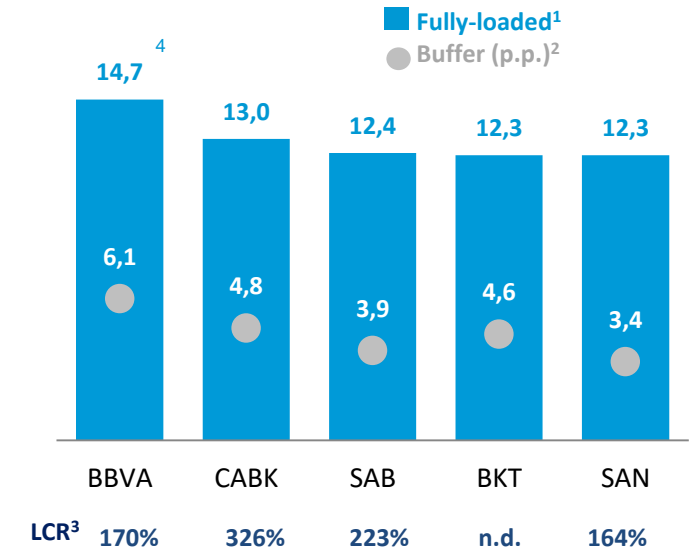
In % of average total assets (Q3 21; trailing 12M)

	CABK	BBVA	SAN	SAB	BKT
Net interest income	1,0%	0,9%	1,1%	1,2%	1,3%
Net fees	0,6%	0,5%	0,7%	0,7%	0,6%
Gains on financial assets/liab. and others	0,0%	0,1%	0,1%	0,5%	0,1%
Other operating income	0,1%	0,0%	0,0%	-0,1%	-0,1%
Gross income	1,7%	1,4%	2,0%	2,3%	1,8%
Operating expenses	-1,3%	-0,9%	-1,0%	-1,2%	-0,8%
Impairment losses, tax and others	0,5%	-0,2%	-1,0%	-0,8%	0,7%
Profit	1,1%	0,2%	0,0%	0,1%	1,3%
Ex M&A impacts	0,4%				
ROTE (%)¹	9,6	5,3	4,6	0,3	9,3

Note: Domestic businesses. ROTE based on internal calculations. (1) Group ROTES for CABK ex M&A impacts. BBVA include Corporate Centre (only proportion applicable to business in Spain). The same happens in SAN. Source: Bank's financial statements.

Banks' solvency and liquidity position

In % (Q3 21)



LCR³ BBVA 170% CABK 326% SAB 223% BKT n.d. SAN 164%

Note: (1) CET1 FL transitional IFRS9. (2) Difference between CET1 ratio fully-loaded and SREP requirement. (3) LCR = liquidity coverage ratio. (4) 13.2% after targeted 10% share buyback. Source: Bank's financial statements.

- ▶ **NPLs remain below 5%**, despite the fact that most debt moratoria have expired in the 2Q (non-expired moratoria decreased to 1.2% of household and NFC loans in 2Q21 vs a peak of 7.8% in 2Q20). The degree of credit quality impairment of loans linked to expired moratoria as of 2Q21 remained unchanged, while that of loans with ICO guarantees despite increasing they are in line with the EU average.
- ▶ **Nevertheless, banking profitability remains under pressure and the need for further consolidation still exists despite the two mergers recently approved:**
 - Interest rates are expected to remain low.
 - After a temporary pick-up in loan demand, businesses and households are expected to deleverage so business volumes will not grow as fast as GDP.
 - Banks booked a significant amount of provisions in 2020. Although the cost of risk already improved in H121, it may take some time to reach pre-covid levels.
- ▶ **The capital position of Spanish banks provides buffers to adverse economic developments.** The 2021 stress test of Bank of Spain estimates a CET1 erosion of 2.3 percentage points in aggregate under the adverse scenario, but is above the regulatory minimums.

Main economic forecasts

% YoY, unless otherwise specified	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
GDP	-3.0	-1.4	1.4	3.8	3.0	3.0	2.3	2.1	-10.8	5.0	6.2
Private Consumption	-3.4	-3.0	1.7	2.9	2.6	3.0	1.8	0.9	-12.2	6.0	5.3
Public Consumption	-4.2	-2.1	-0.7	2.0	1.0	1.0	2.3	2.0	3.3	3.2	1.0
Gross Fixed Capital Formation (GFCF)	-7.4	-3.8	4.1	4.9	2.4	6.8	6.3	4.5	-9.5	4.4	10.0
GFCF - equipment	-7.1	2.4	5.6	9.1	1.8	9.2	4.7	3.2	-12.9	13.4	8.0
GFCF - construction	-10.4	-8.2	3.0	1.5	1.6	6.7	9.5	7.1	-9.6	-1.0	11.0
Exports	0.9	4.4	4.5	4.3	5.4	5.5	1.7	2.5	-20.1	11.3	9.9
Imports	-5.8	-0.2	6.8	5.1	2.6	6.8	3.9	1.2	-15.2	12.4	7.0
Unemployment rate	24.8	26.1	24.4	22.1	19.6	17.2	15.3	14.1	15.5	15.1	14.0
CPI (average)	2.4	1.4	-0.2	-0.5	-0.2	2.0	1.7	0.7	-0.3	2.4	1.7
External current account balance (% GDP)	0.1	2.0	1.7	2.0	3.2	2.8	1.9	2.1	0.7	1.5	1.6
General Government Balance (% GDP) ¹	-7.0	-6.7	-5.8	-5.1	-4.3	-3.0	-2.5	-2.9	-11.0	-8.2	-5.6
General government debt (% GDP) ²	85.7	95.5	100.4	99.3	99.0	98.1	97.6	95.5	120.0	120.2	116.4
Housing prices	-8.7	-5.8	-2.4	1.1	1.9	2.4	3.4	3.2	-1.1	1.6	3.0
Risk premium (vs. 10Y Bund, bps, Dec.)	429	295	149	120	124	120	97	88	86.3	64.6	60.0
Bank credit (to the private domestic sector)	-9.9	-9.4	-7.1	-4.3	-2.9	-1.9	-2.6	-1.2	2.5	0.4	1.7

Notes: All GDP figures are based on ESA-2010 methodology.

1/ The general government deficit excludes one-off bank restructuring costs of 3.7% of GDP in 2012, 0.3% of GDP in 2013, 0.1% in 2014, 0.05% in 2015, 0.2% in 2016, 0.04% in 2017 and 0.01% in 2018.

2/ General government debt includes ESM/FROB related borrowings equivalent to 3.9% of GDP in 2012.

Source: CaixaBank Research.